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Lucia A Keegan 10/03/2006 09:44:44 AM From DB/Inbox: Lucia A Keegan

Cable
Text:

UNCLAS PARIS 06557

SIPDIS
cyparis:

ACTION: ECON
INFO: ENGO DCM ECNO SCIO TRDO ESCI FCS UNESCO ECSO
SCI POL ORA AMB AGR LABO

DISSEMINATION: ECONOUT /1
CHARGE: PROG

APPROVED: ECON:SDWYER
DRAFTED: ECON:HSULLIVAN
CLEARED: NONE

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PP RUEHC
DE RUEHFR #6557 2751636
ZNR UUUUU ZZH
P 021636Z OCT 06
FM AMEMBASSY PARIS
TO SECSTATE WASHDC PRIORITY 1862

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SIPDIS

STATE FOR PM/DTCC - BLUE LANTERN COORDINATOR

E.O. 12958: N/A
TAGS: [ETTC](#) [KOMC](#) [FR](#)
SUBJECT: FRANCE: BLUE LANTERN LEVEL 3: POST-LICENSE END
USE CHECK ON LICENSE 05-1004395

REF: STATE 134294

¶1. Per reftel, Post Blue Lantern Action Officer contacted the French company ACAL's Product Line Manager Philippe Bluteau and the end-user company SAGEM Defense and Security Transmission Drone (TACTDRONE) Activity Chief Pascal Paqueron.

¶2. ACAL's Bluteau confirmed that ACAL ordered SIRENZA items referenced SVCO-5176, 5177, 5178, and 5179 and that the order corresponds exactly with an order placed by SAGEM S&D, which they confirm is the final end user. Bluteau said that ACAL is generally familiar with the USML regulations as they affect their obligations when placing an order with Sirenza. Further, ACAL is SIRENZA's representative in France.

¶3. Concerning reftel's query regarding invoice item number five, valued at USD 3000, Bluteau explained that it is not for a physical commodity but for development costs (NRE-Non-Recurring Engineering Costs) required to study the specific products and their ability to satisfy SAGEM's technical requirements, e.g., frequency band and output level.

¶4. SAGEM's Paqueron told us that the items ordered are for development of the "new generation of systems for transmitting data to and from unmanned aviation vehicles (UAV)." According to Paqueron, SAGEM ordered just a few items of each component to assemble prototypes for testing purposes and SAGEM is the final end user for this specific order. According to SAGEM, "If the performance sought is achieved, it is likely that SAGEM will place other orders for production to cover the needs of clients such as the French Defense Ministry."

¶5. Paqueron said that he had an established relationship with ACAL, which is a regular supplier of SAGEM. He considers the firm a responsible importer of U.S. Munitions list commodities. He confirmed the order of the UAV

communications equipment from ACAL.
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